



# Aviation Regulatory Experts







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Behind Sofema Aviation Services we have over 40 years industry experience to call on, we are able to help you develop the most appropriate outcomes for your organization. We understand the importance of helping organisations to meet the challenge of managing competence, we work to develop a positive safety culture and deliver improved business performance. Our primary focus is on delivering quality assured support and training services.

### Welcome to the SAS Summer/Autumn Newsletter

Welcome to our quarterly Newsletter providing an update of all things "SAS".

We hope you enjoyed your summer vacation and are looking forward to the autumn, which for us is the most beautiful with all the Autumn colours on display.

We have had a busy first half of the year and we are looking forward to the opportunity to deliver training in several new destinations including Manila, Kuwait and Kenya.

We wish all of you a happy and prosperous fourth quarter and hope to see you during a forthcoming SAS training.

Warm regards from the SAS Team!



**General Introduction of SAS** 

Click to to see what we do & how we do it.

# **SAS launches Regulatory Training in IRAN**

In conjunction with our Iranian Partner CAMOTech Parvaz, Sofema Aviation Services is very pleased to announce the commencement of Regulatory training in IRAN. The training commences on 5 December 2015 and full details may be found by following the links below:

Advanced Maintenance Planning Techniques - 1 day

EASA Part-M Implementing an Effective Reliability System - 2 days

Logistics & Stores Inspection Procedures EASA/GCAA - 2 days

Commented Steve Bentley MD of SAS: "This is a great opportunity for us to be at the forefront of aviation regulatory training in IRAN and we are looking forward to a long and fruitful relationship with our new partner."

For additional details please email office@sassofia.com



# Considerations in Aircraft Maintenance and Reliability Management

A review of all maintenance man hours shows that over the life of the aircraft up to 20 hours of maintenance is delivered for each flying hour of aircraft utilization, of course this increases over time, a new aircraft requires considerable less maintenance than more mature aircraft. How do we know these man hours are invested wisely? Read More

# Airline Software Applications Signs up with SOFEMA

Airline Software Applications (ASA) and SOFEMA (SAS) has renewed its Agent Agreement and enters into a new Marketing Agreement, allowing SAS to represent ASA in Eastern Europe, Africa, Middle East and Asia. "Our respective companies has been working together for some years now and is now seeking to expand and enhance our Agent activities and marketing relationship providing both companies with extended coverage throughout the region" said ASA's CEO & Managing Director Mikael Andersen. SAS's Founder & Managing Director Steve Bentley added: "We are very pleased to continue our long standing relationship with Airline Software Applications. We have watched over the last several years the software which was already one of the most user friendly maintenance solution, continue to be optimized to offer ever more customer friendly functionality. The challenge is to demonstrate to industry just how good the product is, that SAM software is at the cutting edge of development and the leading edge of usability. We wish ASA every success and look forward to supporting them on the journey."



Would your business like a permanent presence on Sofema Aviation Services Website?
With annual traffic of 36000 visitors this will provide unrivalled exposure to our niche group.
For details please email office@sassofia.com

# **EASAOnline - our growing online training community**

EASAOnline has growing community on Facebook. Please use this page to interact, comment and request information and training. We are currently almost 500 strong and growing.

If you are a Facebook user please link to EASAOnline Page where we are looking forward to see you. Share our satisfied clients' journey! Enjoy our friendly and professionally supported training environment!

www.EASAOnline.com is a service provided by Sofema Aviation Services which offers a premier online regulatory and vocational training solution to all our clients. The portfolio of available training courses is constantly being added to and includes all the 145



Introduction to EASAOnline Regulatory and Vocation Training Program Sofema Aviation Services recurrent training courses as well as ESDS, SMS, Maintenance Planning and Production Planning.

**Special offer for the month of September** - For the month of September 2015 anyone wishing to take the Safety Management System Overview and Recurrent Training will receive without further charge Root Cause Analysis for Quality Assurance Practitioners. To qualify for this offer please email either office@sassofia.com or easaonline@sassofia.com

Please see the following link.

has developed and offers a very effective online training resource -

www.EASAOnline.com supported by our YouTube channel sas-e-aviation to provide regulatory and vocational training across a range of subjects all focused on and compliant with the requirements of EASA.

Read more

# www.youraviationjob.com Now Hosting Training Courses

Are you taking the opportunity to freely advertise your aviation training to a wide internet audience? www.youraviationjob.com supports the aviation community by providing a free service to advertise and find your aviation training course.

Free to post now and free to post in the future, YAJ-Training is offered as service which we hope you will use to the benefit of your current and future customers.

YourAviationJob.com is a service provided by www.sassofia.com YAJ-Training encourages 147 Training Organisations, ATO's MRO's, and DG Trainers to use our service.

We provide a one stop shop for advertising and marketing aviation courses saving you time and removing a significant portion of your costs. Our clients and customers alike will enjoy the simplicity of the process to enable them to search for and request a whole range of aviation training courses.

Training staff and managing competency is an essential element of delivering an effective aviation organisation and we are very pleased to play our part to support the aviation community.



Find your Continuing
Airworthiness aviation job
through our linked in group
Aviation Jobs Online.
Please join us for regular
updates.

### SAS to deliver SMS Investigation Training to LTP Manila

Sofema Sofema Aviation Services has been awarded a contract to deliver SMS Practical Investigation Skills Training for Lufthansa Technik Philippine's. The course will take place at the facilities of LHP in Manila, commencing end of September 2015. Read more



Please click here to see letters from satisfied customers Wizzair, Airworks, Emirates, Air Arabia and many others.

# What is an Aviation Safety Management System Cultural Survey?

It is mechanism to allow the organisation to "test the water" so to speak, to understand in the best way what all employees think about the companies attitude to safety as demonstrated by senior and middle management, junior management and supervisors together with the workers themselves.

SMS Surveys provide meaningful visibility and support a culture of proactivity leading to organizational safety and quality improvement.

Please see the following link for full article.



Sofema Aviation Services were invited to manage a Safety Culture Survey for a major airline employing several hundred staff

The project was accepted and the process was agreed and support by the HR department of the Airline. Read more

# SAS Completes a program of Intensive Safety Management System Training For Air Serbia

SAS has completed Safety Management System (SMS) training program to Air Serbia (Etihad partner Airline). The Training consisted of 20 Days of General SMS, Train the Trainer for SMS, SMS Investigation Skills and SMS for Accountable Executives.

Read more



Safety Management System
Consultancy and Support
Sofema Aviation Services
offers a complete SMS
support process from
inception to delivery. Read
more

# Kenya becomes the latest destination for SAS Training

Sofema Aviation Services is pleased to announce the launch of EASA regulatory training program in Kenya.

At SAS our Motto is Delivery beyond Compliance – We are based in Sofia, Bulgaria, and our activities are global, offering, Professional, Airline, MRO and Ground Operations, Support, Consulting, Training and related services. SAS has built up a strong reputation for providing effective support and delivering EASA and ICAO regulatory and vocational training for more than 7 years.

For more details please see the following link



Sofema Aviation Services
Completes Production
Planning Training for Air
Botswana.
Read more

# SAS Completes B737- NG B1 & B2 Combined course Dubai – September 2015

We are very pleased to announce the successful completion of the B737-NG Theory course and look forward to offering further courses through our EASA 147 partner Prince Aviation. We have received very positive delegate feedback from the attendees who are looking forward to the Practical training which will be held in the facilities of JAT Tehnika Belgrade. Typical comments included the following:

"The course finished by giving us immense knowledge from an instructor who have everything - both methodologically and knowledge about the aircraft system."

"I am pleased with the course and eager to work on the aircraft with a different attitude."
"Many thanks for all SOFEMA team for making this possible!!"

"Many thanks to our Instructor for giving us a lot from his vast experience." Read more If you have any requests for "in company" EASA 147 compliant type training please email office@sassofia.com



# SAS to Deliver Regulatory Training in Abu Dhabi SAS continues to grow by offering practical and effective regulatory and vocational training in convenient locations for the customer delivered by highly professional instructors in a competitive and cost effective way. Read more

# Sofema Aviation Services is very pleased to be returning to Singapore to deliver another series of EASA Compliant Regulatory Training courses

The courses will take place in STADA Facilities and will be running from October 19th to

October 30th.

Sofema Aviation Services has been delivering training in Singapore several times before and has built up a reputation for strong and practical delivery of EASA regulatory material. For details of the forthcoming courses please see the following link



Aviation SMS Risk Assessment & Root Cause Analysis review status and appraisal Read more

# Sofema Aviation Services (SAS) currently offers 3 Day intensive Maintenance Error Management System (MEMS) Training

Consider that it is seldom the intention of professionals to deliberately make mistakes. Today some 80% of accidents and incidents are caused by simple human error. We should also understand that If human error was simply the result of careless or reckless individual behaviour, managing human error would be straightforward, in that disciplinary action could be measured against the gravity of the event.

Read the full article here



Challenges to Delivering an Effective MEMS Read more

### www.youraviationjob.com announce the refocusing of our Jobs Portal

We are happy to share our exciting news regarding the future changes which are taking place to www.youraviationjob.com!

With immediate effect Sofema Aviation Services (SAS) www.sassofia.com would like to announce the rebranding and refocus of www.YourAviationJob.com to concentrate on one specific segment of the aviation jobs market – namely Initial & Continuing Airworthiness Job & Career Specialists.

Please read the full article here



# SAS is actively seeking Marketing Affiliation Partners

On offer is a mutually beneficial way of communicating opportunities to our clients. If you are interesting in developing joint marketing initiatives please contact office@sassofia.com and we will be pleased to discuss further.

# Sofema Aviation Services (SAS) to launch Webbex Aviation Regulatory Training from January 2016

SAS is very pleased to be able to offer EASA compliant regulatory training as a Webbex Interactive Training Program from Jan 7th 2016 to Jan 22nd 2016. Currently the program is open means that you can name your own training!

Please read details here



More than 100 different courses.

Please see the link

# SAS to Offer Regulatory Training in Saudi Arabia

Sofema Aviation Services is pleased to announce the launch of EASA compliant and

vocational regulatory training in the Kingdom of Saudi Arabia.

Sofema Aviation Services – Our Motto is Delivery beyond Compliance – Based in Sofia, Bulgaria, SAS is a Global, Professional, Airline, MRO and Ground Operations, Support, Consulting and Training Company.

Commencing on 1st November 2015 with a program of Safety Management System Training including:

SMS for Accountable Managers Nominated Post Holders and Key Executives

SMS Introduction Training For Safety and Quality Managers

Safety Management Systems Implementation Review & Workshop

SMS Practical Investigation Skills Training

Please see the following link for additional details



Sofema Aviation Services
completes training for
Emirates – Quality
Assurance Auditing Group
Steven Bentley MD of SAS
had the pleasure of delivering
the training from 21st to 23rd
May 2015. Read More

# SAS - SMS Airports Update & Status

Safety Management Systems SMS for Airports, Implementation Training offered by Sofema Aviation Services

Aviation activities are growing almost exponentially year on year, this is acting as a driver to support the development of proactive Safety Management Systems, both ICAO and EASA have identified the requirement for the effective implementation of an Airport wide Safety Management System (SMS for Airports).

The use of SMS within the airport environment can contribute by enabling airports to detect exposure and to develop mitigations which can correct safety problems before they result in negative consequences for example aircraft accidents or incidents. For more details please see the following link



SAS has Instructors ready to deliver regulatory compliant training throughout the Far East, Middle East, Europe and Africa.

# Sofema Aviation Services (SAS) offers Fuel Tank Safety (FTS) and Electrical Wiring Interconnect System (EWIS) Specialised Training for Trainers

SAS has built up a reputation for effective Aviation Train the Trainer courses and we are pleased to offer a unique 1 week program providing a basic 2 day Instructional Techniques Courses together with dedicated training skills for FTS & EWIS Instructors. The training runs from November 9th, 2015 to November 13th, 2015.

This unique and intensive week in Sofia the Capital of Bulgaria is intended to prepare your nominated instructor to deliver EASA Regulatory compliant Initial and recurrent EASA Part 145 & EASA Part M Training.

For more details please see the following link



**Sofema Aviation Services** 

Completes Regulatory
Training for Blue Dart
Aviation – India
Sofema Aviation Services was
pleased to have the
opportunity to deliver a several
regulatory training courses to
Blue Dart Aviation from 24th
to 28th August 2015. Read
more

You don't want to receive the newsletter anymore? You can unsubscribe!!!

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