

Managing Aircraft Lease Agreements and Maintenance Reserves – 3 Days

Introduction

During the transfer of an aircraft due to the sale or end of lease, the lease return conditions suddenly become very important and we pay attention (maybe for the first time!) and whilst our wish "of course" is to return the aircraft as it is, this is usually not possible for a myriad of reasons.

Obviously the primary concern of the lessee is to minimize any unnecessary expenditure, whereas the lessor is of course focused positioning the aircraft in the best way possible to provide the maximum appeal to the next customer means to receive the aircraft in an as new condition.

This course is designed to help you understand the fundamentals of both aircraft finance and legal elements to support your understanding of Aircraft Lease Agreements and Maintenance Reserves fundamentals to help you navigate through the complexity of this subject. To make the best organisational decision you should understand your options and how to benefit from the various leasing and financing schemes available for the acquisition of aircraft.

Detailed Content / Topics - The following Subjects will be addressed

- General Introduction to EASA regulatory environment
- Managing Continuing Airworthiness
- Pre-Lease Considerations
- Lease types and Options Full Wet, ACMI, Dry, Damp
- Lease Terms & Costs Fixed, Variable, Direct, Maintenance & Invariable
- The Role of Maintenance in Managing Asset Value
- Monthly Cash Flow Forecasting
- Technical and Financial Asset Management Considerations
- Aircraft Financing and Leasing – Return on Investment
- Asset Management and Residual Valuation
- Maintenance Reserve (MR) Introduction and Overview
- Maintenance Reserve Effective Management and Analysis
- Challenges to effective MR management driven by contractual obligations
- Managing Engines and Life Limited Parts (LLP)
- Aircraft Delivery and Re delivery Key Event Milestones and Timeline

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Date	On Demand
Category	Personal Development
Venue	On Demand
Level	Applied
Price	On Demand

Target groups

Airline professionals who are focused in the following business areas finance, fleet planning or aircraft remarketing, Professionals, Managers and key staff from financial institutions with specific involvement in aircraft financing and Fleet acquisition technical persons with an involvement in lease agreements and managing maintenance reserves.

Pre-requisites

General Awareness of the structure and functionality of the EASA Process is an advantage.

Learning Objectives

Appreciate the roles and objectives of airlines, lessors, banks, and insurers in aircraft financing.

Understand the role of leasing and financial markets in aircraft financing transactions.

Understand the structure and format of Aircraft Leases.

How to optimize the management of Maintenance Reserves.

Certificates Wording

Aircraft Lease Returns & In Services Considerations, TCH & STCH AD's & SB's, Mods & Repairs, MPD – AMP Customization. Aircraft Pre-Lease Planning. Lease Types and Options & The Role of Maintenance in Managing Aircraft Asset Value, Engine Maintenance Economics / Module / LLP, Maintenance Reserves. Aircraft Delivery and Redelivery Key Event Milestones and Timeline.

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*"The instructor used the right words to explain the material."
"The discussions among the group were very beneficial."
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"All sections of the course were related to my field."
"Adequate answers were given to specific questions."*

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Duration

3 days – Start at 09.00 and finish at 17.00, with appropriate refreshment breaks.

To register for this training, please email team@sassofia.com or Call +359 28210806



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