

## **Support for the Achievement of EASA Third Country Regulatory Approval**

Sofema Aviation Services (SAS) [www.sassofia.com](http://www.sassofia.com) has available a competent group of subject matter experts to support your understanding of your objectives related to the following:

- Third Country EASA Part 145 AMO Approval
- Third Country EASA Part CAMO Approval
- Third Country EASA Part 21 Subpart G Production Organisation Approval
- Third Country EASA Part 147 MTO Approval
- Third Country EASA Part 21 Subpart J Design Organisation Approval

Background – After 13 years of operation and with over 750 Regulatory Training Courses available to support our operation, we are ideally placed to provide the specific support you require.

### **How Does it Work?**

In order to provide you with a detailed offer it is necessary to identify in detail the clients objectives, and to help the client understand what is achievable and what will be problematic.

Over the years we have had multiple enquiries where we provide information, only for the client to come back several times as the discovery process unfolds, as a result it is an extremely convoluted start to a project.

It is for the reason we have found the ideal solution is to agree a formal presentation in which all potential options are explored and the client achieves a detailed understanding of the optimum way forward to meet their specific objectives.

This initial meeting is delivered as a chargeable 1/2 day Interactive workshop / webinar and is designed to answer all your questions as well as to show the regulatory functionality and bi lateral relationships / obligations as applicable.

This way of sharing the initial understanding is far better for the client as it lets you consider all options and to make the most appropriate decision for your business plans

Here is an example related to Part 21 G Production Organisation Approval (POA)

## Contents of the example webinar / meeting

- How the EASA component design & certification system operates
- To explain the DOA / POA relationship
- Introduce the required documentation Design Organisation Handbook or Production Organisation Exposition
- To explain the charges which EASA will levy
- To understand the difference between FAA TSO & EASA ETSO approval
- To consider the bi lateral relationship between EASA & FAA
- To answer any pre advised questions and to support any questions during the event

## Delivery

What happens is that our meeting is recorded as a MP4 so you are able to listen to it multiple times – this we are informed is extremely beneficial as it allows a clear understanding of the various elements which are discussed.

## Why to Charge?

It takes a great deal of time to prepare to answer to all our clients question in each case. Serious clients understand and accept this, conversely clients who are not sure or less serious are welcome to ask any questions using our LinkedIn User Group – Sofema Online User Group. Plus the client receives a credit against this initial expenditure.

## Follow Up

Following the initial meeting we are in a position to provide a detailed and optimized offer for you to consider. The detailed offer will include as a minimum a discount equal to the initial cost of the introductory workshop.

## Next Steps

Please see Sofema Aviation Services Website (SAS) [www.sassofia.com](http://www.sassofia.com) or email [team@sassofia.com](mailto:team@sassofia.com)