

Considerations for Third Country Operators Wishing to Fly into Europe Sofema Aviation Services (SAS) www.sassofia.com takes a look into the Key aspects of flying into Europe as a Third Country operator

Introduction Key Issues:

Entering the European aviation market can be daunting for new airlines due to the intricate regulatory framework they must navigate. EU aviation regulations, underpinned by EASA's stringent standards, require alignment with both European Union laws and international standards set by ICAO.

• For operators unfamiliar with these requirements, the overlap of various rules and their implications on daily operations can be overwhelming. Understanding the nuances of compliance demands significant effort, expertise, and resources, making it a formidable challenge for new entrants.

Operational Adjustments -Adapting existing operational procedures to meet the higher safety and monitoring expectations of EU regulators is another major hurdle. EU regulations demand robust safety management systems, updated operational manuals, and adherence to strict surveillance protocols.

• For airlines accustomed to less stringent oversight in their home countries, these adjustments often require reworking processes, retraining personnel, and implementing new technology, which can be resource-intensive and time-consuming.

Application Process - The application process for a TCO Authorization adds another layer of complexity. Airlines are required to submit a comprehensive set of documents, including Air Operator Certificates (AOC), lease agreements, and details of operational scopes.

• These documents must demonstrate compliance with operational, technical, and safety standards. Any delays in obtaining or preparing these materials can significantly extend the authorization timeline, delaying the airline's market entry plans.

Safety Oversight -Maintaining continuous oversight from the State of Operator and State of Registry presents additional challenges. This is particularly true for airlines from countries where aviation frameworks lack robustness or alignment with ICAO standards. In such cases, the airline bears the additional burden of bridging these gaps to meet EU requirements, which can strain resources and delay compliance efforts.



Ramp Inspections -EU regulations allow for unannounced ramp inspections of third-country operators. Airlines face the risk of immediate findings if discrepancies in operational practices, documentation, or aircraft standards are discovered.

• Such findings can lead to delays, fines, or operational restrictions, highlighting the need for meticulous preparation and consistent adherence to standards at all times.

Response to Findings - When findings or non-compliances are identified, airlines must act swiftly to address root causes and implement corrective actions. This process can be challenging, as it requires a deep understanding of the regulatory framework, efficient root-cause analysis, and a well-coordinated response plan.

• Failure to resolve findings in a timely and satisfactory manner can result in additional penalties, suspension of authorization, or even revocation of privileges, making this a critical area for operators to manage effectively.

Regulatory Compliance - Airlines must comply with International Civil Aviation Organization (ICAO) standards and European Union regulations, including Regulation (EU) No 452/2014, which governs third-country operators (TCO).

• The airline must adhere to Annexes 1, 6, 8, 18, and 19 of ICAO, as well as the applicable EASA safety directives.

Authorization Requirements - Airlines must apply for and obtain a TCO authorization from EASA, ensuring they meet operational, technical, and safety standards.

The application must include the Air Operator Certificate (AOC),
 operations specifications, and details about the airline's operational scope.

Determine Eligibility

- The airline must hold an Air Operator Certificate (AOC) issued by the State of Operator.
- A copy of the AOC and associated operations specifications issued by the State of Operator.
- o Current certificates of incorporation or business registration.
- A valid Certificate of Airworthiness (CofA) for aircraft, issued or validated under ICAO Annex 8.
- Lease agreements for leased aircraft and any relevant ICAO Article 83bis agreements if applicable.



- Manuals and safety management documentation, including ICAO Annex
 19 compliance.
- Meet ICAO standards in Annexes 1 (Personnel Licensing), 6 (Operation of Aircraft), 8 (Airworthiness of Aircraft), 18 (Dangerous Goods), and 19 (Safety Management).
- Equip aircraft with navigation, communication, and surveillance systems required for European airspace operations.
- Applications are submitted through the EASA TCO web application portal.
- The application should be filed at least 30 days before the intended operation start date.

Required Information:

- Official name, address, and contact details of the operator.
- > Geographic scope of operations, including planned destinations.
- ➤ Any additional approvals (e.g., dangerous goods, extended diversion time operations) granted by the State of Operator.
- Ensure payment is made promptly as per EASA's invoicing instructions.

EASA Assessment

- Eligibility and Completeness Check EASA ensures all required documents are provided and meet the standards.
- Assessment Criteria Safety oversight by the State of Operator and State of Registry.
 - Operational and safety performance records (e.g., ICAO audit results, ramp inspection findings).
 - If doubts exist, EASA may request additional documentation, perform a more detailed assessment, or conduct an audit.

Respond to Requests and Findings

 If EASA identifies issues during the review, the operator must provide additional information or address findings with corrective actions promptly.

Issuance of TCO Authorization



- Authorization Decision If all requirements are met, EASA issues the TCO Authorization.
- The authorization includes the scope of privileges, such as approved aircraft types and operational conditions.
- **Duration** The authorization is valid indefinitely unless revoked, suspended, or surrendered.
- Maintain Compliance To ensure continued validity:
 - Comply with EASA monitoring programs, including ramp inspections.
 - Notify EASA of operational changes, such as new aircraft or routes.
 - Address any findings or deficiencies promptly.

Key Notes:

- One-off Notification Flights: Operators may request temporary permission for urgent flights (e.g., humanitarian missions) without full authorization, but they must apply for a TCO Authorization within 14 days.
- Language Requirements: Documents should preferably be in English or accompanied by a courtesy translation.

• Resources:

Access the EASA TCO application portal via <u>EASA's official website</u>.

Ongoing Monitoring and Inspections:

- Airlines must allow EASA and EU Member State representatives access to aircraft for inspections (ramp inspections) and documentation reviews.
- Continuous compliance with TCO authorization terms is mandatory.

Findings and Corrective Actions:

 Non-compliances detected by EASA (e.g., during inspections or monitoring) must be promptly addressed through corrective actions.

• Prohibition of Operations:

 Airlines on the EU Safety List due to safety concerns or with bans under Regulation (EC) No 2111/2005 cannot operate until resolved.

Equipment Standards:

 Compliance with navigation, communication, and surveillance equipment requirements specific to European airspace is necessary.



Best Practices for Securing TCO Authorization

Early Preparation

Initiating the TCO authorization process well in advance is crucial for ensuring a smooth entry into the European aviation market. Airlines should start the process at least 30 days before the intended start of operations, as this allows sufficient time to address any unforeseen delays.

- Gathering and verifying all required documentation including Air Operator Certificates (AOC), operational manuals, and lease agreements
- Ensure the accuracy and completeness of these materials minimizes the risk of application rejection and reduces processing delays.

Robust Communication with EASA

Effective and timely communication with EASA is a cornerstone of the authorization process.

- Responding promptly to information requests and addressing any findings within agreed timelines builds trust and demonstrates the airline's readiness to comply with regulatory expectations.
- Clear and transparent communication also helps to avoid delays and potential misunderstandings during the assessment process.

Training and Competence

Ensuring that all personnel, including pilots and ground staff, are thoroughly trained in EU regulatory requirements and operational standards is vital for compliance and safety.

• Comprehensive training programs build competence and confidence among employees, enabling them to handle the complexities of EU aviation regulations effectively.

Engage Local Expertise

Partnering with consultants or firms experienced in the EU regulatory framework can streamline the application and compliance process.

 Sofema Aviation Services (<u>www.sassofia.com</u>) can provide valuable insights, assist with documentation, and offer practical solutions to navigate the complex regulatory landscape, ultimately saving time and resources.

By following this strategic approach, airlines can effectively secure TCO authorization, maintain operational safety, and mitigate risks. These practices pave the way for a seamless entry into the European market while ensuring long-term regulatory compliance and operational success.