

## **EASA Part 21G Approval: You Own It. We Help You Earn It**

Sofema Aviation Services (SAS) has been delivering Consultancy & Regulatory Training Since 2008 – Here we consider essential steps to gain your organisational approval.

### **What Role Does SAS Play?**

EASA approval is not something you can buy. It is proof that your team can do the work the right way, every time.

- You will always own the approval.
- Our job is to help you build the capability and reach the audit with confidence.

### **What this means for you**

- **You lead.** Your managers make the decisions, sign the documents, and speak to the authority.
- **We guide.** We train your people, supply templates, review your drafts, rehearse your team for audits, and stand beside you in key meetings.
- **Speed comes from focus, not headcount.** Starting with a small, named core team (about five people) is faster and cleaner than throwing a large, untrained group at the task.

### **Before providing formal offers, we need the following from you:**

1. **What you will make first** – A short list of intended parts/products.
2. **Where the design data comes from** - Our role is to guide and review. You remain in charge of choosing and contracting with any design partner.
3. **Who is in your core team today** – Availability, Roles Responsibility & Competence.

With these three anchors, we can give you a firm plan and a fair price.

### **Step 1 - Project Start Two-week readiness Gap Analysis & Mapping**

- We analyse your current way of working against EASA requirements.
- We validate your proposed design data viability.
- We propose a draft of your Production/Organisation manual and the key procedures you'll actually use.
- We build a training plan tied to real roles.

### **You receive by Business Day 10:**

- A clear “ready / nearly ready / not ready yet” summary (with reasons).
- A 12-week plan with dates and owners.
- A firm proposal for the next phase.

### **Your Essential team to start with (example)**

- Overall lead (has time and authority)
- Day-to-day operations lead
- Compliance & Safety System Manager
- Planning & Documents Lead
- Training & Manpower Development Lead

### **Pricing you can trust**

- **Two-week start:** one fixed fee, travel capped.
- **Build phase:** firm price tied to the agreed scope and timeline.
- **Changes:** if you expand scope (extra sites, many more suppliers, new design partners), we agree the extra work first—no surprises.

### **Ready to move from interest to a plan?**

Send us three things: your initial parts list, your design-data route (own DOA or partner), and the names of your five-core people. We'll reply with a fixed price for the two-week start and hold calendar dates.

**Next Steps** – Email [Team@sassofia.com](mailto:Team@sassofia.com) with “Start 21G” and we provide a formal offer for Step 1